

Head of Sales

The Role

We're on the hunt for a Head of Sales to join our small, dynamic and growing business here at Breckland Orchard. You will have a strong desire for results, excellent communication skills and a love for food and drink. Reporting to the Founder, this is a fantastic time to come on board be part of a small team, making big things happen both in the UK and overseas.

Breckland Orchard...about us!

We are a soft drinks company based in Cambridgeshire. We make a range of premium carbonated drinks otherwise known as Posh Pop! Our flavours include Ginger Beer with Chilli, Strawberry and Rhubarb and Sloe and Rose Lemonade. We also have a range of sugar free drinks. We have won multiple Great Taste Awards for the outstanding taste of our drinks.

We have a strong mantra of supplying only farmshops, delis and foodservice outlets. We don't [and won't] supply the major supermarkets. We have a fantastic customer base who shares our passion for great tasting food and drink. We supply right across the UK and also export our drinks to 12 overseas markets.

Our customers include garden centre chains, contract caterers, foodservice wholesalers and speciality wholesalers amongst others.

We're a proud family owned business – proud to be different in our thinking and proud to have the freedom to decide our own path to grow the business and to do the right thing by our customers always.

Is this you?

- Ambitious and hard-working. We are looking for someone who loves getting results
- Someone who loves food and drink, and is passionate about premium products.
- Articulate both in person and on paper.

- Able to work independently but also be a fabulous team player
- Needs to be happy rolling up sleeves and getting 'hands dirty'
- Demonstrable commercial awareness
- Strong customer and consumer focus
- Organisational skills - Excellent attention to detail and organisational skills who doesn't mind multi-tasking and re-prioritising (sometimes daily in our fast paced business!).

Our ideal candidate will be someone who has:

- Minimum 3 years Commercial experience – in any sector
- Ideally a background in food and drink [not essential]
- A desire to work in a small business environment and make an impact on the world around you
- Be an excellent communicator with superb written and spoken English
- Have experience using a CRM platform to maximise sales efficiency
- Ambition – the role is as big as you want it to be!

Location/Working

Our new Head of Sales would ideally be based in Cambridge. We are a modern forward thinking business looking for someone to slot into our happy team..

We are very happy to look at applications from anyone wishing to work from home.

Similarly we are also happy to consider candidates who would be looking to work part time/flexible hours.

Application Process

Please send a CV and a handwritten covering letter to:

Breckland Orchard, Middle Court, Copley Hill Farm Estate, Cambridge Road, Babraham, Cambridgeshire, CB22 3AF

If you have any questions or would like further information please email hello@brecklandorchard.co.uk

Closing Date of 30th June 2018